

CONTRACT AWARD NOTICE

Zagreb, December 3, 2024

Name of the Assignment: Design of a Master Plan for Sustainable Tourism Development in the Sava River Basin

Ref. No: 3-23-15/16-2

Ref. No. (from the Procurement Plan): HR-ISRBC-343723-CS-QCBS

Upon completed evaluation procedure of the received Proposals and in line with "Procurement Regulations for IPF Borrowers" (*issue November 2020*) and "Request for Proposals" (Articles ITC 32.1 and 32.2) issued for above stated Assignment, the International Sava River Basin Commission (ISRBC – the Client) publishes this Contract Award Notice, as follows:

1. Name and address of the Client

International Sava River Basin Commission, Kneza Branimira 29/II, 10000 Zagreb, Croatia

2. Name and reference number of the contract being awarded, and the selection method used

- a) "Design of a Master Plan for Sustainable Tourism Development in the Sava River Basin" (HR-ISRBC-343723-CS-QCBS).
- b) Selection method: QCBS

3. Names of the consultants that submitted proposals, and their proposal prices as read out at financial proposal opening, and as evaluated

a) Joint Venture:

- "Horwath HTL"/Croatia (lead partner)
- "Horwath HTL"/Serbia (partner)
- "Vita Projekt"/Croatia (partner)
- "Danube Competence Center"/Serbia (partner)

Financial Proposal: was not open since the Technical Proposal did not pass evaluation of the Technical Proposals.

b) Joint Venture:

- Target Euro/Italy (lead partner)
- Sociedade Portuguesa de Inovação/Portugal (partner)
- Ask Development doo/Slovenia (partner)

Financial Proposal: was not open since the Technical Proposal did not pass evaluation of the Technical Proposals.

c) Joint Venture:

- Sherwood Design Engineers/USA (lead partner)
- Team Tourism Consulting/UK (partner)
- Lisa Wise Consulting, Inc./USA (partner)
- GT City/UAE (partner)

Financial Proposal: was not open since the Technical Proposal did not pass evaluation of the Technical Proposals.

d) Joint Venture:

- "WYG SAVJETOVANJE" d.o.o./Croatia (lead partner)
- (IRMO)/Croatia (partner)
- Institute for Tourism/Croatia (partner)

Financial Proposal (as red out at the Financial Proposals opening): 581.610 EUR

Financial Proposal (evaluated): 581.610 EUR

e) Joint Venture:

- Ginger SOFRECO/FRA (lead partner)
- Mascontour GmbH (partner)

Financial Proposal (as red out at the Financial Proposals opening): 694.530 EUR

Financial Proposal (evaluated): 694.530 EUR

f) THR Tourism Industry Advisors SL/Spain

Financial Proposal (as red out at the Financial Proposals opening): 629.900 EUR

Financial Proposal (evaluated): 629.900 EUR

4. Names of all Consultants whose Proposals were rejected or were not evaluated, with the reasons therefor

a) Joint Venture:

- "Horwath HTL"/Croatia (lead partner)
- "Horwath HTL"/Serbia (partner)
- "Vita Projekt"/Croatia (partner)
- "Danube Competence Center"/Serbia (partner)

This Proposal did not meet the minimum required qualifying technical score (80 points or more) and based on this reason did not pass evaluation of the Technical Proposals.

b) Joint Venture:

- Target Euro/Italy (lead partner)
- Sociedade Portuguesa de Inovação/Portugal (partner)
- Ask Development doo/Slovenia (partner)

This Proposal did not meet the minimum required qualifying technical score (80 points or more) and based on this reason did not pass evaluation of the Technical Proposals.

c) Joint Venture:

- Sherwood Design Engineers/USA (lead partner)
- Team Tourism Consulting/UK (partner)
- Lisa Wise Consulting, Inc./USA (partner)
- GT City/UAE (partner)

This Proposal did not meet the minimum required qualifying technical score (80 points or more) and based on this reason did not pass evaluation of the Technical Proposals.

5. The name of the successful consultant, the final total contract price, the contract duration and a summary of its scope

- a) The name of the successful consultant: THR Tourism Industry Advisors S.L./Spain (with the Sub-consultant: Oikon d.o.o./Croatia)
- b) The final total price: 629.900 EUR
- c) The contract duration: 14 months
- d) A summary of its scope: The Master Plan covering the Sava River Basin, should focus on the development of ecotourism in the Ramsar sites and other protected areas (national Parks, and UNESCO cultural heritage sites) in the Sava River basin, nautical tourism on the Sava River and its navigable tributaries, and cycling tourism along the Sava corridor. The aim of the Master Plan is to facilitate development which balances the needs of visitors along with environmental preservation and to ensure minimization of negative impacts on the basin's unique ecosystem, biodiversity, and cultural resources while supporting socio-economic development.

6. Successful Consultant's Beneficial Ownership Disclosure Form: enclosed

Beneficial Ownership Disclosure Form

Request for Proposal reference No.: HR-ISRBC-343723-CS-QCBS

Name of the Assignment: Design of the Master Plan for Sustainable Tourism Development in the Sava River Basin

To: The International Sava River Basin Commission

In response to your notification of award dated 25th November 2024 to furnish additional information on beneficial ownership:

(i) we hereby provide the following beneficial ownership information.

Details of beneficial ownership

Identity of Beneficial Owner	Directly or indirectly holding 25% or more of the shares (Yes / No)	Directly or indirectly holding 25 % or more of the Voting Rights (Yes / No)	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Consultant (Yes / No)
<i>Pomeroy Christopher David (Spain)</i>	Yes	No	No

Name of the Consultant: [*THR Tourism Industry Advisors, S.L.*]

Name of the person duly authorized to sign the Proposal on behalf of the Consultant: **[Francisco Javier González García]*

Title of the person signing the Proposal: [*Partner*]

Signature of the person named above: 



Date signed 27 day of November, 2024

*Person signing the Proposal shall have the power of attorney given by the Consultant. The power of attorney shall be attached with the Proposal Schedules.